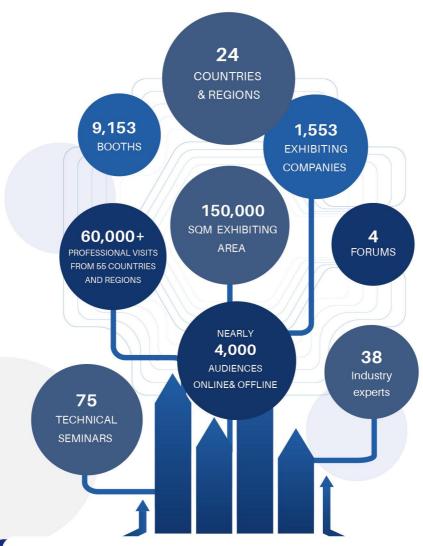
# POST-EXHIBITION REPORT QINGDAO, SHANDONG

THE  $64^{\text{TH}}$  (2024 SPRING) CHINA NATIONAL PHARMACEUTICAL MACHINERY EXPOSITION & 2024 (SPRING) CHINA INTERNATIONAL PHARMACEUTICAL MACHINERY EXPOSITION

## AT A GLANCE



The 64<sup>th</sup> (2024 Spring) China National Pharmaceutical Machinery Exposition and 2024 (Spring) China International Pharmaceutical Machinery Exposition (hereinafter referred to as "CIPM"), sponsored by the China Association For Pharmaceutical Equipment and organized by Hainan Jing-Bo-Xin Exhibition Co., Ltd. and Beijing Jing-Bo-Xin Exhibition Co., Ltd., concluded successfully from May 20<sup>th</sup> to 22<sup>nd</sup>, 2024.

# **EXHIBITOR PROFILE**

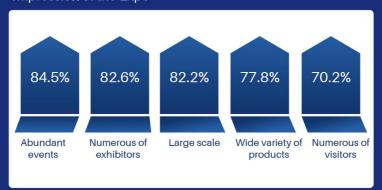
# **Exhibitor Satisfaction**



# Main Objectives in Exhibiting



# Impression of the Expo



## **TOP 10 COUNTRIES AND REGIONS OF EXHIBITORS**

Germany | U.S. | Italy | Switzerland | Japan | U.K. | Taiwan, China | Sweden | Korea | France

## **EXHIBITOR SECTOR DISTRIBUTION**

#### 27%

International Hall

441 Brands

#### 20.2%

Preparation Machinery Hall

332 Brands

#### 15.6%

API Machinery and Equipment Hall

255 Brands

#### 14.8%

Pharmaceutical Packaging Machinery Hall 243 Brands

#### 6.2%

Other Pharmaceutical Machinery and Equipment Hall

102 Brands

#### 6.1%

Engineering, Purification And Environmental Protection Equipment Hall 101 Brands

#### 3.6%

Inspection & Laboratory Equipment Hall

62 Brands

#### 2.8%

Pharmaceutical Water & Gas Treatment Equipment Hall

44 Brands

#### 2.6%

Milling Machinery Hall

\_\_\_\_\_

#### 1.1%

TCM Machinery Hall

15 Brands





Thank you to the organizing committee for organizing this grand pharmaceutical machinery exhibition. Our company is deeply impressed by the scale and professionalism of this exhibition. By showcasing our products and services, our company engages in face-to-face communication with numerous customers and potential partners, which is of great significance for our market expansion. In addition, the organizing committee also thoughtfully provided on-site live streaming promotion for exhibitors, extending our influence from offline to online and enhancing our corporate image. Throughout the entire exhibition experience, the staff had a friendly attitude and responded promptly, providing us with comprehensive support to work during the exhibition. Finally, we would like to express our gratitude to the organizers for creating a valuable business opportunity platform for us. We hope that in the next Xiamen exhibition, our visitors can be more concentrated and form an effective closed loop.

--Zhejiang Ruian Hualian Pharmaceutical Machinery Co., Ltd.

#### **[] 1000** 山南科技

We are deeply honored to participate in the 64th (Spring 2024) China National Pharmaceutical Machinery Exposition and the 2024(Spring) China International Pharmaceutical Machinery Exposition. This exhibition not only provides us with a platform for display and communication, but also gives us the opportunity to share with industry colleagues our deep application of digital technology in the production of APIs and solid preparations. Thank you to all the customers and partners who have visited our booth. We will continue to work hard to provide you with more intelligent, continuous, and enclosed integrated solutions, promoting the entire pharmaceutical industry to a higher level. Looking forward to working together with everyone in the future to achieve more innovation and success!

--Zhejiang Canaan Technology Limited



For the first time participating in the CIPM professional exhibition in the pharmaceutical industry, we felt the vigorous vitality of automation in the pharmaceutical industry and the strong support of the organizing committee for us. As the manufacturer of Japan's first industrial robot, our Kawasaki pharmaceutical series robots and packaging and sorting application robots have also received a lot of attention from visitors. The speech on the 'future development direction' of Kawasaki's pharmaceutical industry in the seminar also allowed more friends to get to know and understand Kawasaki. Thank you for the platform of the CIPM, and I wish the exhibition continued success!

--Kawasaki Robotics (Tianjin) Co., Ltd.

#### SYNTEGON PROCESSING & PACKAGING

Sincerely congratulate CIPM on the complete success of the 2024 Spring Exhibition. CIPM is a grand event in the pharmaceutical machinery industry. As a globally renowned pharmaceutical process and packaging technology provider, Syntegon showcased more than 10 heavyweight pharmaceutical machinery at CIPM, and its debut isolator won countless praises.

--Syntegon Packaging Technology (Hangzhou) Co., Ltd.



In recent years, with the increasingly fierce competition in various industries, participating in exhibitions has become a common way for many enterprises and individuals to seek breakthroughs. However, the CIPM Spring Qingdao Exhibition has deeply impressed every exhibitor and visitor with the power of technological innovation. Each exhibitor is full of passion and creativity, as if entering a world where technology and the future blend together. Each product of the participating companies represents the latest development dynamics and development trends in the industry, making people feel hopeful about the future.

The exhibition platform provided by the CIPM organizing committee, as one of the ways to seek breakthroughs, can not only articulate the image and advantages of a brand, but also enhance the service capabilities and competitiveness of the enterprise. This exhibition is not only a visual feast, but also a collision and exchange of ideas.

--Fette Compacting (China) Co., Ltd.

## **BIOPHARMACEUTICAL ZONE**

10,000 sqm exhibiting area, includes 99 companies, 46 of which are international companies

**93.5%** Willing to Exhibit in the "Biopharmaceutical Zone" Again

**88.6%** Achieve the expected exhibition effect



This is SAMSON's first participation in the CIPM. Through this exhibition, we showcased the latest pharmaceutical technologies and products, and established connections with many industry colleagues and potential customers. The meticulous planning and excellent execution of the CIPM not only saved exhibitors costs, but also provided an ideal platform for industry exchanges. We believe that the future CIPM will continue to uphold professional and considerate service standards, and contribute more to the development of the pharmaceutical industry.

-- SAMSON Controls (China) Co., Ltd.



The Spring 2024 CIPM not only provides us with a platform to showcase the latest scientific research achievements and exchange cutting-edge technologies, but also a valuable opportunity to work together with industry partners to seek development and create the future. Through this grand event, we delve into the latest trends in biopharmaceutical separation and purification with industry colleagues, and share our innovative breakthroughs in the field of liquid chromatography. We sincerely thank CIPM for building this interactive and exchange bridge for us. Looking forward to every collision of ideas and cooperation negotiations with the CIPM, jointly opening a brilliant chapter in the new era of pharmaceutical manufacturing!

-- Jiangsu Hanbon Science & Technology Co., Ltd.

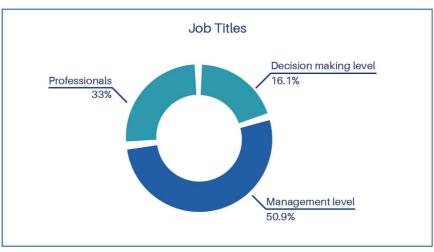


As an exhibitor who has participated in CIPM multiple times, our equipment at this exhibition is different from previous years. During the setup period, the organizing committee and relevant service providers can provide professional and timely services. At the same time, the organizing committee also provided many technical seminar services during the exhibition, making the exhibition more fulfilling. We hope that CIPM will continue to do better.

--BWT Water Technology (Shanghai) Co., Ltd.

## **VISITOR PROFILE**





# Regions

28.9%	Shandong
23.5%	Jiangsu, Zhejiang, Sh <mark>anghai</mark>
13.6%	Beijing, Tianjin, Hebei
6.6 %	Heilongjiang, Jilin, Liaoning
4.7%	Hunan, Hubei
4.2%	Guangdong
3.4%	Henan
3.3%	Sichuan, Chongqing
2.6%	Anhui
9.2%	Other provinces

# Interests



# **ATTENDED PHARMACEUTICAL COMPANIES (PARTIAL)**



# Top 10 countries of oversea visitors



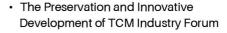
With the increasing promotion of the expo overseas, the distribution of countries and regions and the number of overseas visitors to this expo have increased by over 30% and 60%, respectively.

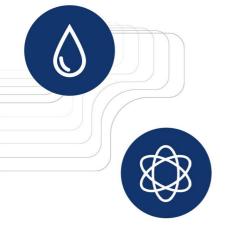
## **FORUMS**

This year's forums attracted 1,200 professional visitors at the venue.



· Biopharmaceutical Forum



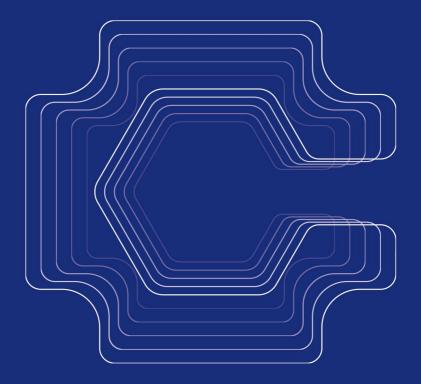


 Efficient Empowerment Technology for the Full Life Cycle of Pharmaceutical Engineering Projects Forum

 Interpretation of Guidance of Good Manufacturing Practices for Drug: Premises, Facilities and Equipment

## **TECHNICAL SEMINARS**

75 technical seminars were held by companies from different segments of the industry, attracted 2,500 onsite and online audience.



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EXHIBITOR SERVICE



SONFERENCE &SEMINARS