



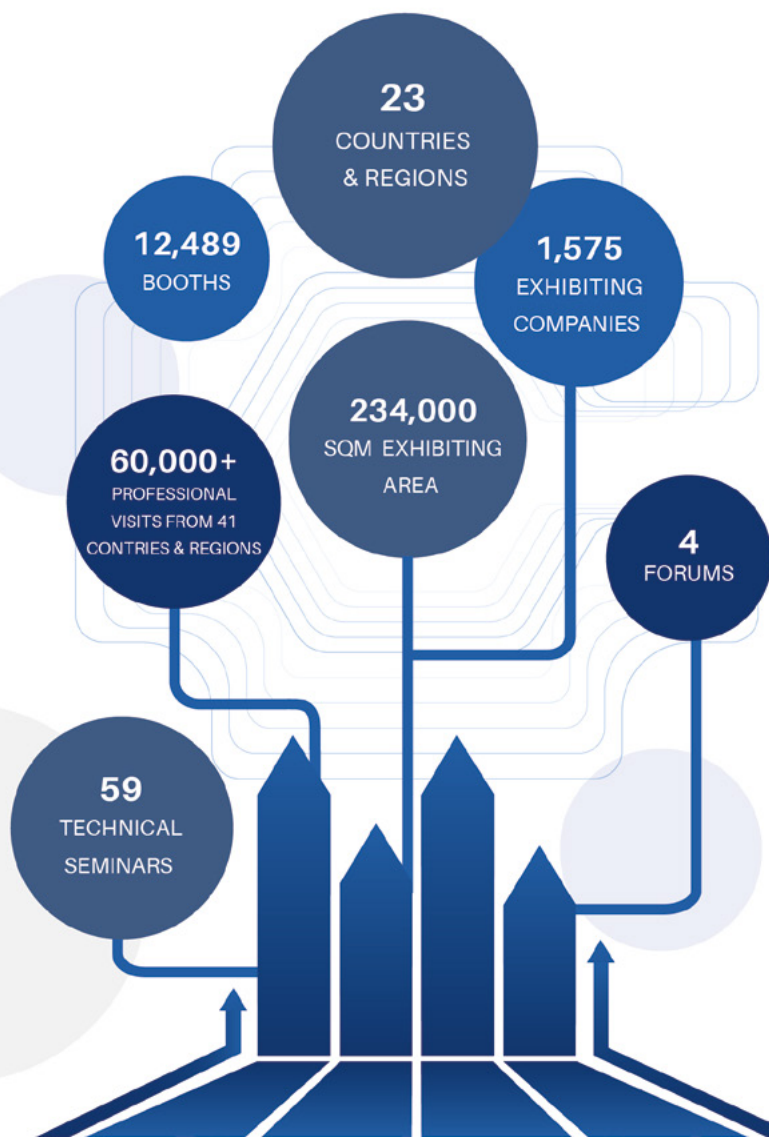
POST-EXHIBITION REPORT

XIAMEN·FUJIAN

THE 63RD(2023 AUTUMN) CHINA NATIONAL PHARMACEUTICAL MACHINERY EXPOSITION
& 2023 (AUTUMN) CHINA INTERNATIONAL PHARMACEUTICAL MACHINERY EXPOSITION

AT A GLANCE

The 63rd (2023 Autumn) China National Pharmaceutical Machinery Exposition and 2023 (Autumn) China International Pharmaceutical Machinery Exposition (hereinafter referred to as "CIPM"), sponsored by the China Association For Pharmaceutical Equipment and organized by Hainan Jing-Bo-Xin Exhibition Co., Ltd. and Beijing Jing-Bo-Xin Exhibition Co., Ltd., concluded successfully from November 13th to 15th, 2023.



EXHIBITOR BACKGROUNDS

28%

International Hall

448 Brands

19%

Preparation Machinery Hall

303 Brands

15%

API Machinery and Equipment Hall

239 Brands

14%

Pharmaceutical Packaging Machinery Hall

215 Brands

7%

Engineering, Purification And Environmental Protection Equipment Hall

106 Brands

6%

Other Pharmaceutical Machinery and Equipment Hall

100 Brands

4%

Inspection & Laboratory Equipment Hall

63 Brands

3%

Pharmaceutical Water & Gas Treatment Equipment Hall

44 Brands

3%

Milling Machinery Hall

39 Brands

1%

TCM Machinery Hall

18 Brands

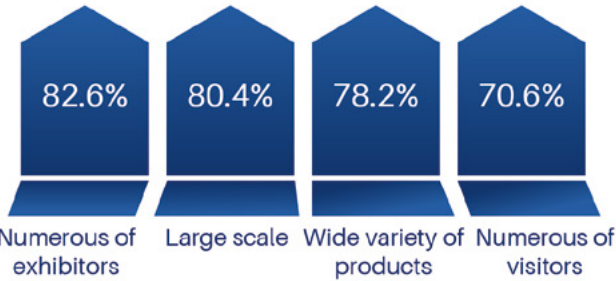
TOP 10 COUNTRIES AND REGIONS OF EXHIBITORS

Germany | U.S. | Japan | Italy | Switzerland | U.K. | Taiwan, China

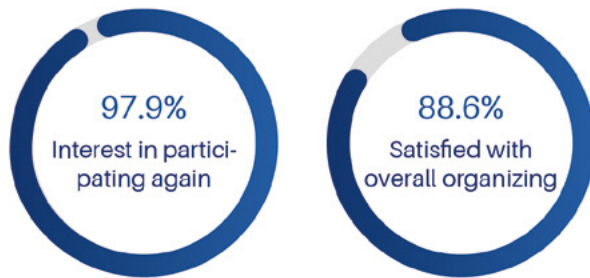
Hongkong, China | Belgium | Canada



Impression of the Exposition



Exhibitor Satisfaction



Main Objectives in Exhibiting





Looking back on our exhibition experience, we are deeply honored to once again be a member of the 2023 Autumn CIPM. During the exhibition, we had in-depth exchanges with numerous visitors, customers, and partners to understand their needs and expectations for pharmaceutical equipment, and shared our company's experience and technology in the field of pharmaceutical machinery/ equipment. Through communication and cooperation with global audiences and customers, Romaco has further consolidated its influence and position in the global pharmaceutical machinery/ equipment field. We will continue to monitor industry development trends, actively expand our business areas, and work together with global colleagues to promote the sustainable development of the pharmaceutical equipment industry. Romaco looks forward to meeting everyone again at the next expo to jointly promote the sustainable development of the pharmaceutical equipment industry.

--Romaco Group



This first-time participation in CIPM is a very valuable experience for our company. The exhibition service is very thoughtful, ensuring that our booth and exhibits are fully protected. The exhibitor section of the CIPM official website is very user-friendly, making online preparation work very convenient in the early stage. The exhibition catalog prepared for the exhibition is very detailed, which allows us to easily understand the background and products of other exhibitors, which provides great help for us to conduct market research. The forum activities at the exhibition are very diverse, providing exhibitors with various learning and communication platforms. And the target customer group is very large, which provides us with more opportunities to expand the market. At the same time, there are also many potential partners. We have gained a lot from participating in the CIPM exhibition this time. The meticulous preparation and thoughtful service of the exhibition organizers have left a deep impression on us. We look forward to continuing to participate in CIPM in the future.

--Dockweiler Tube System (Suzhou) Co., Ltd.



As a senior exhibitor of CIPM, Canaan has introduced integrated equipment for API material and preparation, intelligent packaging, as well as intelligent automated feeding digitization, which has attracted many visitors to visit and experience at the 63rd CIPM in Xiamen, with significant results. Thank you to the organizers for building a display and communication platform for pharmaceutical machinery enterprises. We hope that CIPM will continue to thrive and promote the high-quality development of the pharmaceutical equipment industry!

--Zhejiang Canaan Technology Limited



As a packaging equipment enterprise that has participated in more than 60 consecutive exhibitions, we have witnessed the continuous development and vitality of CIPM! During the exhibition, our company showcased the latest product performance and technological achievements, attracting a large number of visitors to visit and exchange, laying a solid foundation for further cooperation between both parties. Thank you to the organizers for providing high-quality platforms and services. Hualian Pharmaceutical Machinery has never forgotten its original intention in the fierce market competition, adheres to innovation empowerment, creates value for users, and jointly promotes industry progress and sustainable development!

--Zhejiang Ruian Hualian Pharmaceutical Machinery Co., Ltd.



Firstly, we would like to express our gratitude to the organizing committee of the 2023 Xiamen CIPM for their support. During the exhibition, the number of visiting customers exceeded our expectations, with 168 registered customers, we achieved sales of over 2 million within two weeks after the exhibition. Of particular note is that the Beijing client has not yet announced the winning bid result after the bid opening. After on-site communication at the Xiamen exhibition, the winning bid result was immediately confirmed upon returning to the company on the 17th. Thank you very much for the opportunity provided by the professional platform of CIPM. Shandong Dacheng will continue to support the exhibition and ensure that each exhibition brings the most cutting-edge equipment and the best solutions to professional customers. We hope to maintain the same booth size at next year's Qingdao exhibition, serve our professional and high-quality customers well, and bring glory to the organizers of CIPM.

--Shandong Dacheng Washing Machinery Co., Ltd.

BIOPHARMACEUTICAL ZONE

12,000 sqm exhibiting area, includes **106** companies, **39** of which are international companies

95.3% Willing to Exhibit in the "Biopharmaceutical Zone" Again

90.9% Achieve the Expected Exhibition Effect



At this year's CIPM, Shanghai Gaoji, as a bioreactor supplier specializing in the biopharmaceutical field for more than 30 years, has engaged in rich technical exchanges with customers through our big data experience reserves of numerous project cases and innovative industry solutions. And it fully showcased our company's technology and product advantages to customers, attracting many new and old customers to visit, guide and exchange ideas at the booth, and business negotiations continued to flow. At the same time, Shanghai Gaoji obtained the latest user needs and industry information through this CIPM in Xiamen. In the future, Shanghai Gaoji will provide better products and solutions, serving every user with our full enthusiasm and exquisite technology.

—Shanghai Gaoji Biological Engineering Co., Ltd.

ZHOSHIN中欣生物

Thank you to the organizer for providing our company with an opportunity to showcase our self-developed alternative imported biological reaction fermentation system in the Biopharmaceutical Zone of the international hall on a high-grade, precision and advanced platform. At the same time, through the Biopharmaceutical Zone, we have also learned about the latest trends and development directions in the industry, helping us better grasp market trends. At the exhibition site, there are many experts, scholars, and business representatives here to share their experiences and research results, which also allows us to have in-depth exchanges with professionals in the industry, exchange common issues and concerns, and carry out corresponding cooperation projects.

—Wuhan Xinhua Zhonshin Biological Engineering Equipment Co., Ltd.



The 2023 Autumn CIPM is a pharmaceutical equipment industry exchange platform that integrates trade and discussion. Shuttling between the exhibition halls, the feeling is like "HUGE", and the main aisle of the hall is very spacious, with a clear view, so there is no need to worry about being blocked. This Xiamen CIPM is also a "full factor capability display", and the promotion of the Biopharmaceutical Zone has effectively attracted vertical customers to discuss and exchange on-site. Mayair Technology has utilized this platform to comprehensively showcase its products and technologies in the Biopharmaceutical Zone, gaining a deeper and more comprehensive understanding of policy changes and market rules, providing a more solid foundation for future sustainable development!

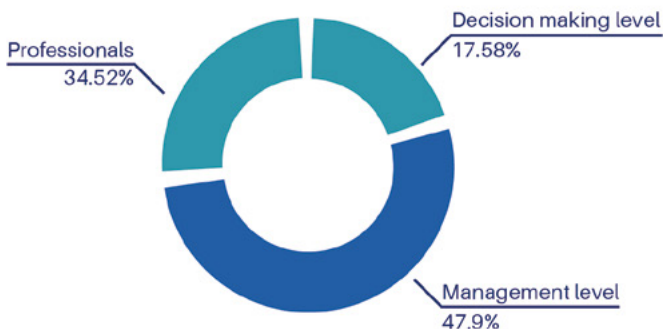
—MayAir Technology (China) Co., Ltd.

VISITOR PROFILE

Professional Field



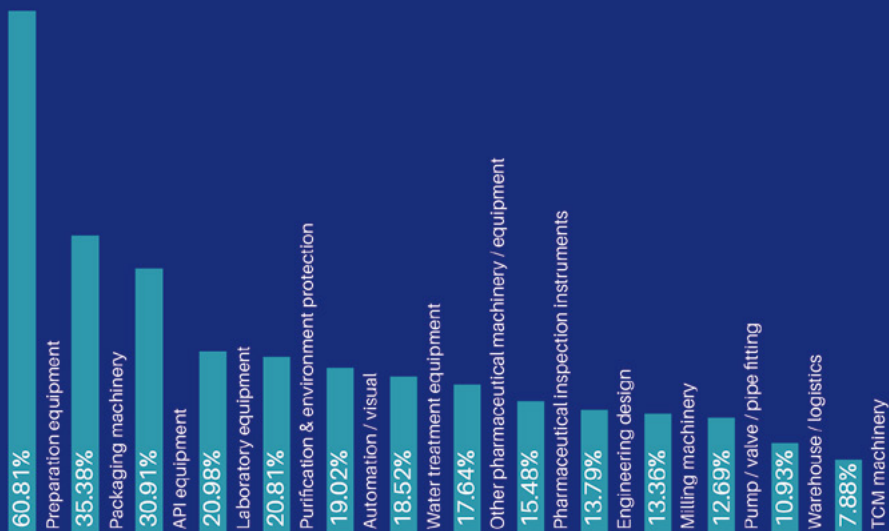
Job Titles



Regions



Interests



ATTENDED DELEGATES INCLUDES



Top 10 countries of overseas visitors



Russia



Thailand



Indonesia



Japan



Bangladesh



Germany



Malaysia



Singapore



Canada



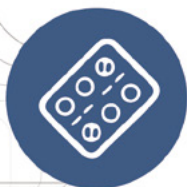
Vietnam

FORUMS

This year's forums attracted 1,500 professional visitors at the venue.



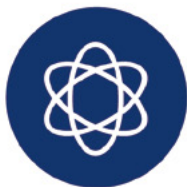
- Biopharmaceutical Forum



- Continuous Flow Innovative Processing Technology Forum



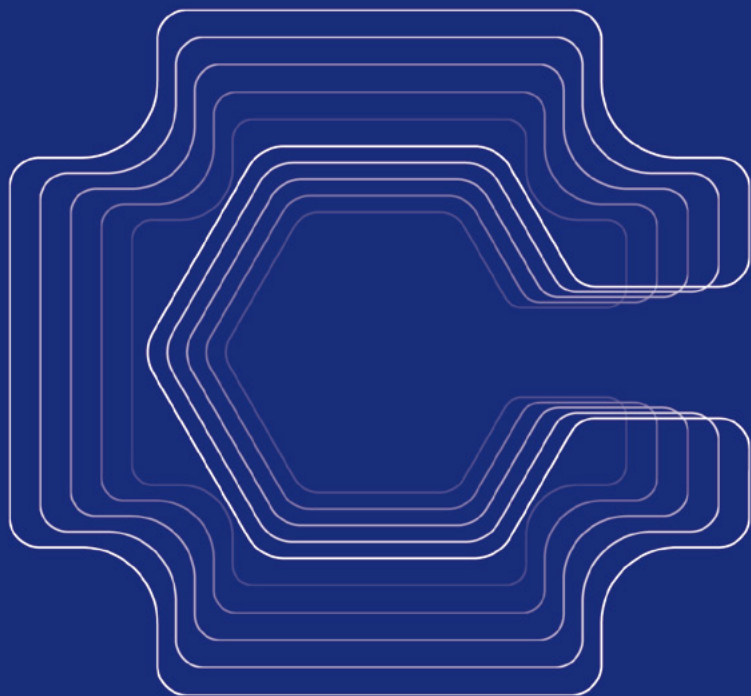
- Interpretation of Guidance of Good Manufacturing Practices for Drug: Premises, Facilities and Equipment



- Sino-Foreign Pharmaceutical Industry Exchange Salon

TECHNICAL SEMINARS

59 technical seminars were held by companies from different segments of the industry, attracted 1,748 onsite audience and nearly 1,545 online audience on live streaming.



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EXHIBITOR
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CONFERENCE
SEMINARS